TARGETLEADS

PRICING CATALOG

959 W Ralph Hall Pkwy Ste 101 Rockwall, TX 75032 (800) 723-5254 info@targetleads.com

www.targetleads.com

## Direct Mail Program Pricing For United Senior Marketing

|                | Regular Pri      | ice<br>I snap Ou | ts Price<br>Bifolds P | rice |
|----------------|------------------|------------------|-----------------------|------|
| Quantity:      | Res              | Shar             | Bito                  |      |
| 1,000 to 2,999 | <del>\$520</del> | \$435            | \$445                 |      |
| 3,000 to 4,999 | <del>\$505</del> | \$435            | \$445                 |      |
| 5,000 to 9,999 | <del>\$485</del> | \$435            | \$445                 |      |
| 10,000+        | <del>\$475</del> | \$435            | \$445                 |      |

Names mailed are protected regardless of mailer type for 90 days and will NOT be remailed.

(Rates above are per thousand and based on using our existing snap out form mailers)

Prices above are for consumer mailings. Business mailings are \$100 per 1,000 higher.

Turn-key pricing above includes selection by age, income and dwelling type. Add \$15 per 1,000 for T65 mailings

Turn time to print & mail: 3 to 5 business days (avg)

Two Lead Delivery Options to Choose From:

- 1) Scanned and Shipped we scan your leads daily and upload to our website where you can access them with a user name and password. Then once a week we mail the hard copies.
- 2) <u>TL LeadManager</u> we data enter the responses into our TL LeadManager contact management system along with the scanned images of the leads. We do not ship the hard copies with this method.

### Consumer Duplicate List Pricing: (+ S&H)

 Sent Via Email
 \$15 per 1,000

 Sent on CD
 \$15 per 1,000

 On 8 1/2 X 11 Printed List
 \$25 per 1,000

 On 3X5 Cards
 \$45 per 1,000

Includes names, addresses and phone #'s w/a

### **Additional Options:**

Print month/year of birth on list: \$10 per 1,000
Print phones reversed on mailing: \$10 per 1,000
Street sequencing on duplicate list: \$3 per 1,000
Select by gender: \$3 per 1,000
Select/exclude by ethnicity: \$10 per 1,000
Select homeowners only: \$10 per 1,000
Select by marital status: \$8 per 1,000

# Call (800)723-5254 or email info@targetleads.com for counts or to place your order. Or submit your counts/orders online at www.targetleads.com

Mailing cost is for a COMPLETE turn-key mailing. Pricing includes the list to mail to, cost of the forms, the cost of the printing, all mailshop work, outbound postage\*, response postage and handling, and lead delivery.

Pricing includes current average outgoing postage estimated at \$270 per 1,000 for snap out forms and \$258 per 1,000 for bifold mailers. If postage runs over the average, client will be billed for the difference. Pricing Good As Of January 26, 2014

### POSTCARD MAILINGS

Direct Mail is 66.3 times more likely to get a response than the next closest option for mass marketing.

There is a daily "Mail Moment" in virtually every household and business in the United States. A staggering 98% of people check mail daily and 77% at the first opportunity. No other marketing channel even comes close. The sorting process takes just a split second per piece and has 3 results; bills, read, and junk.

Postcards are inexpensive ways to deliver your message to qualified consumers and/or businesses in your target area!

- Build more traffic by finding new customers.
- Mail as few as 1000
- Target by age, income, dwelling type and more!
- Narrow geographic areas by zip, SCF or county.

### TURN KEY PRICING



| Rates Below are Per 1,000 |              |                 |              |                  |              |               |
|---------------------------|--------------|-----------------|--------------|------------------|--------------|---------------|
| <u>Qty</u>                | <u>4 x 6</u> | <u>4.25 x 6</u> | <u>5 x 7</u> | <u>5.5 x 8.5</u> | <u>6 x 9</u> | <u>6 x 11</u> |
| 1000                      | 596          | 597             | 669          | 689              | 692          | 777           |
| 3000                      | 528          | 529             | 568          | 583              | 586          | 645           |
| 5000                      | 509          | 509             | 545          | 558              | 562          | 609           |
| 10000                     | 493          | 494             | 522          | 533              | 537          | 578           |
| 15000                     | 483          | 483             | 518          | 519              | 522          | 559           |

#### PRICING INCLUDES

- List to mail to with age and income selection
- Printing 4 color postcards on 14pt gloss stock
- Mailshop
- Outgoing postage

Pricing does not include postcard design. Artwork should be emailed in high resolution (minimum 300 dpi) preferably in PDF, InDesign or Illustrator format

1-800-723-5254

www.targetleads.com

Pricing as of January 26, 2014

### **Consumer List Pricing**

Output - Base Cost:

Manuscript: \$30 per 1,000

Peel & Stick Labels: \$40 per 1,000 (3-up or 4-up)

3 X 5 cards: \$50 per 1,000 Diskette: \$40 per 1,000

Compact Disc: \$40 per 1,000 + \$5 flat CD fee

E-Mail: \$40 per 1,000 + \$20 flat handling fee

(Duplicate pricing below is per set)

Duplicate Manuscript: \$15 per 1,000 + select charges + print options
Duplicate PSL's: \$25 per 1,000 + select charges + print options
Duplicate Disk/CD/Email: \$15 per 1,000 + select charges + print options
Duplicate 3X5 cards: \$35 per 1,000 + select charges + print options

#### <u>Demographic Select Charges (add to base cost)</u>:

Exact age select:

Family Position Selection:

Income:

Dual Income Indicator:

No additional charge

\$ 3 per 1,000

\$ 5 per 1,000

Net Worth (NEW):

\$ 20 per 1,000

Bankruptcy Suppression: \$15 per 1,000
Homeowner or renter: \$10 per 1,000
Gender: \$3 per 1,000

 Gender:
 \$ 3 per 1,000

 Marital Status:
 \$ 8 per 1,000

Presence of children: \$ 8 per 1,000 Children by Age/Gender \$ 8 per 1,000

Number of Children in Household \$ 8 per 1,000 Length of residence: \$ 8 per 1,000

Ethnicity/Race: \$10 per 1,000 Religion selection: \$10 per 1,000 Mail Order Buyers: \$ 5 per 1,000

Height/Weight: \$20 per 1,000 Resequencing: \$ 3 per 1,000

Street Sequencing: \$ 3 per 1,000 Occupation: \$15 per 1,000

Lifestyle Interests: (i.e. Tennis, etc...) \$50 per 1,000 Insurance Responder: \$35 per 1,000

Voter Registration: (by party)\$40 per 1,000Driving Restrictions:\$20 per 1,000Prizm Codes:\$15 per 1.000

Prizm Codes: \$15 per 1,000 Has Email Access: \$10 per 1,000

#### Print Options (add to base cost):

| Print Options (add to base cost): |                |
|-----------------------------------|----------------|
| Phones printed:                   | \$10 per 1,000 |
| Month and Year of birth printed:  | \$10 per 1,000 |
| Year of birth or age printed:     | \$ 5 per 1,000 |
| Special keycoding:                | \$ 3 per 1,000 |
| Income range keycoded:            | \$ 3 per 1,000 |
| Carrier-route presort:            | \$ 5 per 1,000 |
| Bar-coding:                       | \$ 5 per 1,000 |
| Page breaks:                      | \$ 2 per 1,000 |
| Double-spacing (on manuscripts):  | \$ 2 per 1.000 |

\$150 Minimum Order

### **Quantity Discounts Available**

\*

Call for Broker or Ad Agency Discounts

Lists Delivered in 3-5 Business Days (Email orders usually emailed within 24-48 hours)

\*

Orders received by 10:00 am CST will begin processing the same business day. Orders received after 10:00 am CST will begin processing on the following business day.

All orders are considered final when placed. Any cancellations will incur a cancellation charge.

For pricing on additional selects or custom processing, please call your account representative.

\*\*Above costs do not include shipping and handling or applicable sales tax.\*\* Rush orders available for an additional fee.

Minimum order is based on a maximum of two sets except 3X5 card orders purchased with any 2nd set will have a \$200 minimum.

3 or more sets have a \$200 minimum (or \$250 minimum if one set is 3X5 cards).

### **Business List Pricing**

<u>Base Cost</u>: \$60 per 1,000 (one time usage)

\$120 per 1,000 (unlimited use for 1 year)

Minimum order: \$150.00

### Output Charges (add to the base cost):

Cheshire Labels: No additional charge

Manuscript: \$5 per 1,000

Peel & Stick Labels: \$10 per 1,000 (4-up)

3 X 5 cards: \$20 per 1,000

Diskette: \$5 flat
Compact Disc: \$5 flat
E-Mail: \$20 flat
Custom Layout: \$150 flat

#### Demographic Select Charges (add to base cost):

| Headquarters/Branches  | \$10 per 1,000 |
|------------------------|----------------|
| Estimated Sales Volume | \$20 per 1,000 |
| Exact Sales Volume     | \$30 per 1,000 |
| Employee Size          | \$20 per 1,000 |
| 8 digit SIC            | \$10 per 1,000 |
| Franchises             | \$20 per 1,000 |
| Import/Export          | \$10 per 1,000 |
| Women Owned            | \$10 per 1,000 |
| Minority Owned         | \$10 per 1,000 |

### Print Options (add to base cost):

Business Phone Number \$30 per 1,000
Print Employee Size: \$10 per 1,000
Key Contact Name \$30 per 1,000
Fax number (where available) \$85 per 1,000

### Quantity Discounts Available

Call for Broker or Ad Agency Discounts

Lists Delivered in 3-5 Business Days (Email orders usually emailed within 24-72 hours)

\*

Orders received by 10:00 am CST will begin processing the same business day. Orders received after 10:00 am CST will begin processing on the following business day.

\*\*Above costs do not include shipping and handling or applicable sales tax.\*\*

Rush orders available for an additional fee. Cancellation charge is 50% of total invoice amount.

For pricing on additional selects or custom processing, please call your account representative.

<sup>\*</sup>Basic Record output includes: Business name and address

### Licensed Agent Lists

If you are looking to recruit insurance agents for your agency, brokerage, or home office, we can help! We have the lists of licensed agents that you are looking for! Contact a sales rep today for more information at (800)723-5254.

Finding and retaining qualified agents and advisors is often the #1 challenge that insurance carriers, wholesalers and marketers face. We

provide our clients with the tools needed to quickly and easily locate insurance agents and advisors that meet their exact needs.

We have access to information on over 1 million licensed agents and advisors across every line of insurance including Life, Health, P&C, Annuity Producers, and Life Settlements

\$450 Minimum Order

### **Available Selections:**

☐ Geography (states, counties, zip codes, zip radius)

☐ License types (life, health, P&C, annuity, securities)

☐ Experience (years in business)

☐ Company appointment (select agents by companies currently appointed with)

☐ Captive or Independent

■ Multi-state licensed

☐ Ethnicity

Business or residential address

Phones and much more

\$200 per 1,000 (+ \$20 flat email fee) includes emailing the list in Excel format with agent names, address, and phone number. Email addresses NOT included.

OR

\$450 per 1,000 (+ \$20 flat email fee) includes same as above PLUS email addresses (minimum purchase of 15,000 records required) Lists Usually Emailed Within

48-72 hours

Orders received by 10:00 am CST will begin processing the same business day. Orders received after 10:00 am CST will begin processing on the following business day.

All orders are considered final when placed.

Any cancellations will incur a cancellation charge.

\*\* Rush orders available for an additional fee.

Email blast service available Minimum 150,000 blast required Call for details

### Homeowners Database

Owning a home is the American dream. For most families, once the dream comes true, they have to manage ongoing upkeep and improvements to their home. Our Homeowners list is perfect for reaching over 65 million homeowners in need of products and services for their home. They respond to a variety of offers

including lawn and garden, pool equipment and chemicals, home furnishings, insurance, electronic equipment, and more. Select by numerous selections such as: home value; mortgage amount; sale date; sale price; home year built; square footage; roof type and more.

#### \$250 Minimum Order

#### Output - Base Cost:

Manuscript: \$55 per 1,000

Peel & Stick Labels: \$65 per 1,000 (3-up or 4-up)

3 X 5 cards: \$75 per 1,000

Diskette: \$70 per 1,000 (1X Use) or \$105 per 1,000 (unlimited use)

Compact Disc: \$70 per 1,000 (1X Use) or \$105 per 1,000 (unlimited use) + \$5 flat CD fee

E-Mail: \$70 per 1,000 (1X Use) or \$105 per 1,000 (unlimited use) + \$20 flat handling fee

(Duplicate pricing below is per set)

Duplicate Manuscript: \$15 per 1,000 + select charges + print options

Duplicate PSL's: \$25 per 1,000 + select charges + print options

Duplicate Disk/CD/Email: \$15 per 1,000 + select charges + print options

Duplicate 3X5 cards: \$35 per 1,000 + select charges + print options

#### Demographic Select Charges (add to base cost):

| \$25 per 1,000 |
|----------------|
| \$25 per 1,000 |
| \$15 per 1,000 |
|                |

Exact age select: No additional charge Family Position Selection: No additional charge Income: \$ 3 per 1,000 Dual Income Indicator: \$ 5 per 1,000 Net Worth: \$20 per 1,000 Gender: \$ 3 per 1,000 Marital Status: \$ 8 per 1,000 \$10 per 1,000 Ethnicity/Race: \$ 5 per 1,000 Mail Order Buyers: \$ 3 per 1,000 Resequencing: \$15 per 1,000 Occupation:

### Print Options (add to base cost):

| Frint Options (add to base cost). |                |
|-----------------------------------|----------------|
| Phones printed:                   | \$10 per 1,000 |
| Month and Year of birth printed:  | \$20 per 1,000 |
| Year of birth or age printed:     | \$10 per 1,000 |
| Special keycoding:                | \$ 3 per 1,000 |
| Income range keycoded:            | \$ 3 per 1,000 |
| Carrier-route presort:            | \$ 5 per 1,000 |
| Bar-coding:                       | \$ 5 per 1,000 |
| Page breaks:                      | \$ 2 per 1,000 |
| Double-spacing (on manuscripts):  | \$ 2 per 1,000 |

Lists Delivered in 3-5 Business Days (Email orders usually emailed within 24-48 hours)

\*

Orders received by 10:00 am CST will begin processing the same business day. Orders received after 10:00 am CST will begin processing on the following business day.

All orders are considered final when placed. Any cancellations will incur a cancellation charge.

For pricing on additional selects or custom processing, please call your account representative.

\*\*Above costs do not include shipping and handling or applicable sales tax.\*\* Rush orders available for an additional fee.

Minimum order is based on a maximum of two sets except 3X5 card orders purchased with any 2nd set will have a \$200 minimum.

3 or more sets have a \$200 minimum (or \$250 minimum if one set is 3X5 cards).

### Ailment List Pricing

| <u>Out</u> | put – | <b>Base</b> | Cost: |
|------------|-------|-------------|-------|
|            | _     |             |       |

Manuscript: \$205 per 1,000

Peel & Stick Labels: \$210 per 1,000 (3-up or 4-up)

3 X 5 cards: \$220 per 1,000

\$200 per 1,000 + \$5 flat CD fee Compact Disc:

E-Mail: \$200 per 1,000 + \$20 flat handling fee

(Duplicate pricing below is per set)

Acid Indigestion

Acne ADHD/ADD Allergies Alzheimer's Antidepressant Anxiety Arteriosclerosis Arthritis Asthma Astigmatism Athlete's Foot

Back Pain

**Bronchitis** 

Colon cancer

Cough and cold Crohn's Disease

Cancer Canker Sores Carpal Tunnel Chronic Fatigue Chronic Pain Cold Sores

**COPD** 

Dandruff

Depression Diabetes

Dry Eyes

Dental Dentures

ance Bedwetting Birth Control Bladder Control Bladder Leakage Bladder/Bowel Breast cancer

Bed Bathing Assist-

**Duplicate Manuscript:** \$15 per 1,000 + select charges + print options

Duplicate PSL's: \$25 per 1,000 + select charges + print options

Duplicate Disk/CD/Email: \$15 per 1,000 + select charges + print options

Duplicate 3X5 cards: \$35 per 1,000 + select charges + print options

### **Demographic Select Charges (add to base cost)**:

|                                | <del></del> .  |
|--------------------------------|----------------|
| Exact age select:              | \$15 per 1,000 |
| Estimated household Income:    | \$10 per 1,000 |
| Dwelling Type:                 | \$ 5 per 1,000 |
| Geography:                     | \$ 5 per 1,000 |
| Homeowner or renter:           | \$15 per 1,000 |
| Gender:                        | \$ 5 per 1,000 |
| Marital Status:                | \$ 8 per 1,000 |
| Length of residence:           | \$ 8 per 1,000 |
| Ethnicity/Race:                | \$15 per 1,000 |
| Height and/or Weight:          | \$15 per 1,000 |
| Mail Order Buyer:              | \$20 per 1,000 |
| Net Worth:                     | \$30 per 1,000 |
| Resequencing:                  | \$ 3 per 1,000 |
| Street Sequencing:             | \$ 3 per 1,000 |
| Occupation:                    | \$15 per 1,000 |
| Bankruptcy Suppression:        | \$15 per 1,000 |
| Census Data:                   | \$ 5 per 1,000 |
| Presence of Children - by age: | \$20 per 1,000 |
| Number of Children:            | \$15 per 1,000 |
| Corrective Lens Wearers:       | \$15 per 1,000 |
| Family Position Code:          | \$ 5 per 1,000 |
|                                | _              |

### Print Options (add to base cost):

| Phones printed:                  | \$15 per 1,000 |
|----------------------------------|----------------|
| Month and Year of birth printed: | \$20 per 1,000 |
| Year of birth or age printed:    | \$10 per 1,000 |
| Special keycoding:               | \$ 3 per 1,000 |
| Carrier-route presort:           | \$ 5 per 1,000 |
| Bar-coding:                      | \$ 5 per 1,000 |
| Page breaks:                     | \$ 2 per 1,000 |
| Double-spacing (on manuscripts): | \$ 2 per 1,000 |

### **Available Ailments**

| Eczema or Psoriasis<br>Emphysema<br>Erectile Dysfunction | Mobility Assistand<br>Multiple Sclerosis                         |
|--|--|
| Food Allergies Foot Ailments Foot Corns                  | Nail Fungus<br>Nasal Allergies<br>Nasal congestion<br>Nosebleeds |
| Gas or Bloating  | Obesity  |

\$200 Minimum Order

| Gas or Bloating   |
|-------------------|
| Gastro Esophageal |
| Reflux Disease    |
| GERD/Acid Reflux  |
| Gingivitis        |
| _                 |
|                   |

| Hair Loss            |
|----------------------|
| Headaches            |
| Hearing Loss         |
| Heart Disease/Attack |
| Heartburn Meds       |
| Heartburn/Acid       |
| Reflux               |
| Hemorrhoids          |
| High Blood Pressure  |

| Hemorrhoids High Blood Pressu High cholesterol | r |
|--|---|
| IBS<br>Impotence                               |   |

| IBS             |  |
|-----------------|--|
| Impotence       |  |
| Insomnia        |  |
| Irregularity    |  |
| Irritable Bowel |  |
|                 |  |

|    | tose Intolerand<br>ng Disease |
|----|-------------------------------|
| Ma | cular Degeners                |

| Macular Degenera-  |
|--------------------|
| tion               |
| Menopause          |
| Menstrual Problems |

| Migraines           |  |
|---------------------|--|
| Migraines/Heahaches |  |

| Mobility | Assistance |
|----------|------------|
| Multiple | Sclerosis  |
|          |            |

| Obesity         |
|-----------------|
| Osteo Arthritis |
| Osteoporosis    |
| Octerarthritic  |

| Pain                |
|---------------------|
| Parkinson's Disease |
| Pressure            |
| Prostate cancer     |
| Prostate Disorders  |
| Peoriagie           |

| Psoriasis           |  |
|---------------------|--|
| Psoriatic Arthritis |  |
|                     |  |

| Sensitive Teeth |
|-----------------|
| Sinus/Nasal     |
| Sinusitis       |
| Skin Ailments   |
| Skin Rashes     |
| Snoring         |
|                 |
| Spinal Injury   |

### Toenail Fungus

### Ulcerative Colitis

### Vision Condition

Weight Loss Weight Problems Wheelchair

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